## Vehicle Choosing Guide

## Introduction

When you commit to a long term lease contract it is important to make sure that the vehicle you choose is perfect for your needs. In this short guide we look at some things you should consider when making your decision.

## Why Leasing?

Before we consider all of the options for your vehicle, it is probably worth looking at the benefits of leasing. One of the key advantages of leasing is that the costs are fixed, your monthly fees cover all scheduled and unscheduled maintenance. You do not have to worry about any untimely repair fees. The initial outlay is low and as this is a business vehicle that gives you more money to spend on running other parts of your business. All in all you have a lot less to worry about than when you buy a car.

## Car Type

There is less and less to choose between makes and models nowadays. The only real question to answer is whether you should go for a 5 or 7 seat vehicle. 7 seat vehicles give you advantages of additional seats or additional space when they are not in use. The downsides are additional leasing costs and running costs. You have to balance up potentially higher income vs. the added costs.


## Engine Size and Type

The cost of motoring is affected more than ever by the efficiency of the engine. We recommend working out how much it will cost to run given how much you will use it (as everyone is different). This may even include use of the vehicle in the congestion zone, which is free for vehicles that emit under $100 \mathrm{~g} / \mathrm{km}$ of CO2. It may end up better for you to lease a more expensive vehicle as it saves you more on your monthly motoring.

## Petrol Engines

The cost of petrol is lower than diesel, but in general diesel is more efficient. With larger engine cars the difference makes diesel generally a more sensible option. That said, diesel models are generally more expensive than petrol models so you should consider the costs and savings but we are confident that in the majority of cases the diesel models are better value.

## Diesel Engines

There are a few larger diesel engine vehicles that are under the $100 \mathrm{~g} / \mathrm{km}$ CO2 emission limit for free travel within the congestion zone. The Skoda Octavia Greenline is the only full-size model that is.

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All modern diesel models are fitted with a turbo. The advantage of the turbo is much better performance at higher speeds. If you do a lot of driving on major roads then these diesel options are certainly the best for you.

Again it is important to consider engine size. Smaller engines can
 seem appealing because of seemingly lower leasing and running costs. You should however consider the load on the vehicles, which will quite often be several people, and its effect on the car's performance. A heavily loaded, small engine car will be harder to drive and the strain on the engine will mean more fuel burned. We recommend the minimum of 1.8 litre turbo diesel.

## Hybrids

Hybrids are very similar to smaller diesel engines in terms of performance. They generally have the running costs of very small cars but the size of larger cars. Their reduced running costs are their greatest benefit along with free travel within the congestion zone. The downside is a lack of power when heavily laden or when overtaking on motorways.


Currently there are not a lot of hybrid options available in larger vehicle sizes. The Toyota Prius, the first popular hybrid model, is still the only full-size family hybrid. Other manufacturers have decided to start small, but new models are being released all of the time along with electric models. Check our website for the latest models.

LLS4U can provide any of these vehicles to you on a 12,24 or 36 month lease. If you do not find the car you want under offers please contact us through our quote form.

If you need any more help choosing your vehicle then please contact us by phone on (01708) 556649 or by email info@lls4u.com.

